

## **Goran Atanasovski**

Goran Atanasovski was born in 1987 in Skopje, the Republic of Macedonia. He graduated from the Faculty of Economics at Ss Cyril and Methodius University in Skopje.

### **Work experience:**

**2021 (December)** Member of Board of directors and executive director of Sales and Procurement, Ading AD, Skopje, Republic of Macedonia

**2021** Member of Board of directors and executive director of Sales and Procurement, Ading AD, Skopje, Republic of Macedonia

**2019** Member of Board of directors and executive director of Sales and Procurement, Ading AD, Skopje, Republic of Macedonia

**2018** Executive director of Sales and Procurement, Ading AD, Skopje, Republic of Macedonia

**2016** Lead sales manager, Ading AD, Skopje, Republic of Macedonia

**2014** Sales manager, Ading AD, Skopje, Republic of Macedonia

**2012** Product placement manager, Ading AD, Skopje, Republic of Macedonia

**2011** Independent sales agent, Biznis Centar Ading DOOEL, Skopje, Republic of Macedonia

### **Current position and responsibilities:**

Goran Atanasovski is a Member of Board of directors:

- Executive Director in the Business System responsible for the Sales and Procurement with authorizations according to the job description;
- Responsible for retail markets;
- Responsible for coordinating and monitoring sales from Ading to affiliated companies abroad and the country where they place the products;
- Responsible for realization of commercial agreements;
- Responsible for payment and control of sales contracts;
- Responsible for market research and monitoring and competitiveness in the field of retail products;
- Responsible for transport and logistic and procurements on domestic and foreign market;
- Active development role in Ading Center for Education.